

# CAPABILITY STATEMENT

Galvin Engineering





# WATER SOLUTIONS FOR A HEALTHIER ENVIRONMENT

## INTRODUCTION:

Galvin Engineering is a 4<sup>th</sup> Generation, family owned and operated business that employs 100 Australians that incorporates the latest IT&C software & systems, a highly innovative research & design department, a high-tech machining facility, specialised testing and assembly sections, and advanced warehousing. With ISO 9001 and ISO 14001 accreditation, Australian Made credentials, and Australian Standards & Watermark certifications, we handle the process all the way from design, to manufacture, and finally testing & assembly.

*“With a history spanning 92 years, our family-owned business has thrived on long-term relationships built on our core values of pride, accountability and a will-do attitude.*

*We design, manufacture and supply safe, green and smart water solutions for high risk and high care environments”.*

We are totally focused on providing uncompromising customer service and responsive technical backup, through our offices in Perth, Sydney, Melbourne and Brisbane, and distributors in Singapore, New Zealand, the United Kingdom and the USA.

The following plan provides an overview of our market and market segments, our customers, competitors and our objectives it also outlines a list of key actions both internally and externally.





## WHAT WE DO

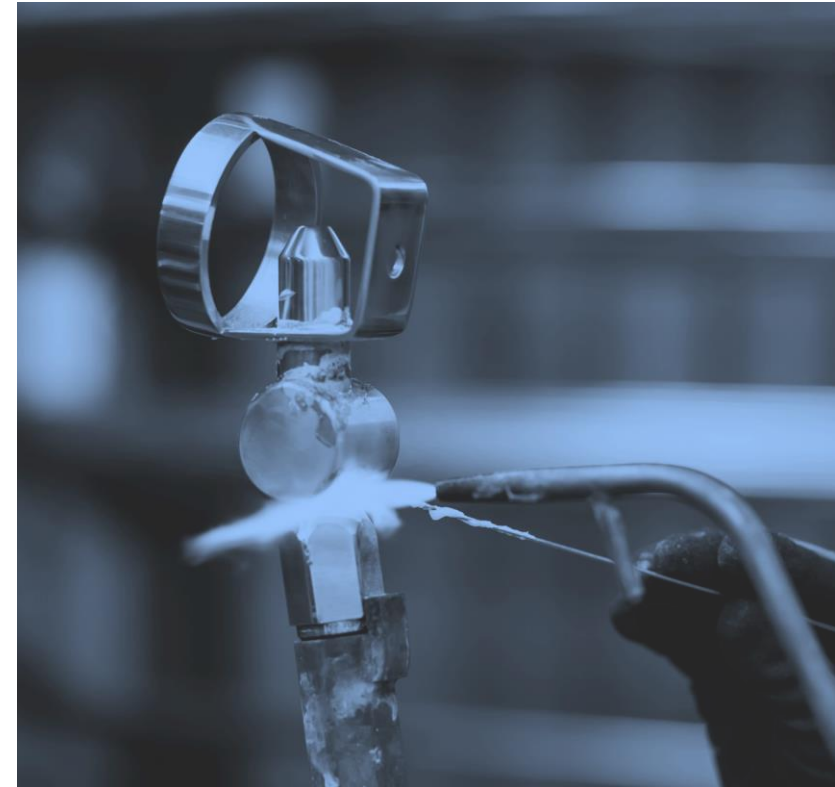
We design, manufacture and supply safe, green and smart water solutions for high risk and high care environments.

## OUR ASPIRATION

To be industry leaders in safe, green and smart water solutions for Mental Health, Clinical Health, Aged Care, Education and Corrections.

## OUR PURPOSE

To provide water solutions for a healthier environment.





# **GALVIN ENGINEERING'S VALUES**



**PRIDE**



**ACCOUNTABILITY**



**WILL DO  
ATTITUDE**

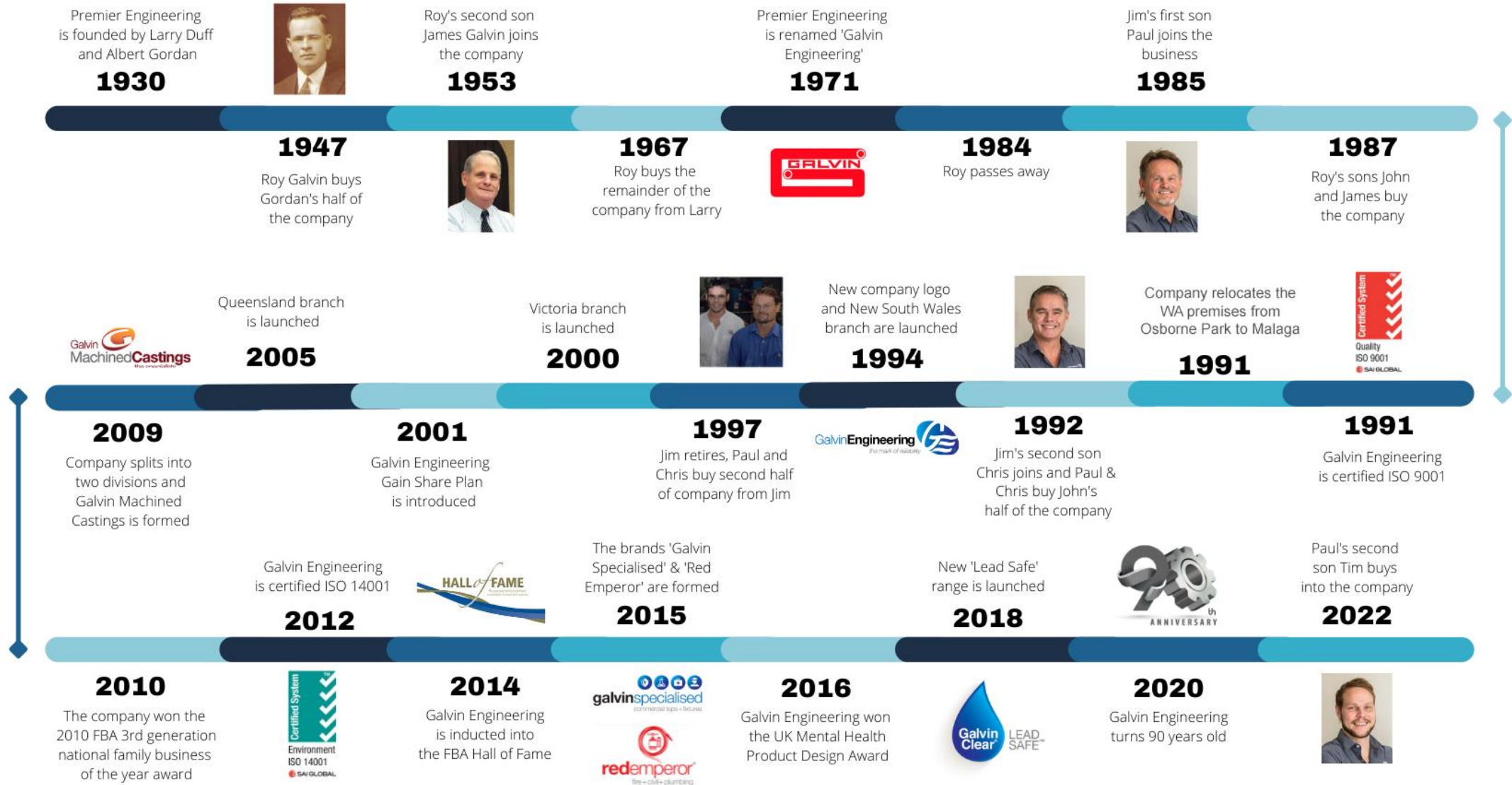


**SUSTAINABILITY**



**SAFETY**

# 90 YEARS OF AUSTRALIAN DESIGN AND MANUFACTURING





# INDUSTRIES



## Mental Health

Our home-like anti-ligature and vandal resistant products keep patients and caregivers safe while helping with the healing process.



## Robust Housing

Our home-like anti-ligature and vandal resistant products are safe and easy to use assisting residents in carrying out more tasks independently.



## Aged Care

Our products enable older Australians safe, easy and comfortable use of bathrooms to maximise independence and dignity while not compromising on style.



## Education

We offer safe hardwearing solutions for drinking, washrooms and school laboratories that are Lead Safe and water conserving.



## Correctional

We offer water control systems consisting of anti-ligature tapware, thermostatically controlled solutions and Wallgate solid surface sanitaryware



## Civil and Fire

Our trusted and versatile Red Emperor® range offers valves, civil plumbing products and fire fighting equipment.



## Hospital and Healthcare

Protecting the most vulnerable our products are Lead Safe offering anti-scalding and infection control features and are easy to install, maintain and clean



## Hospitality & Public Areas

We offer hardwearing, functional and versatile products for heavily frequented indoor and outdoor areas, including a vast range of Lead Safe options.

# GALVIN DIFFERENCE

Galvin Engineering is highly regarded as a reliable designer, manufacturer, and distributor of premium quality products for the commercial plumbing, mining, pump, transport, and engineering industries. Our family-owned and managed company incorporates a state-of-the-art machining facility and specialised testing and assembly sections. With ISO 9001 and ISO 14001 accreditation and an innovative R&D department, we can take products all the way from the design stage, through to high class machining. We are totally focused on providing uncompromising customer service and responsive technical backup, through our offices in Perth, Sydney, Melbourne and Brisbane, and distributors in Tasmania, New Zealand, the United Kingdom and the USA.



## QUALITY AND SMART DESIGN

We stand behind the quality of all our products. Our tapware is designed with durability, reduced maintenance and faster installation time in mind.



## SAFE WATER DELIVERY

Our NCC 2022 compliant Lead Safe™ products minimise water contamination while our temperature control tapware ensures water is being delivered at a set temperature minimising the risk of scalding.



## EASY CLEANING

Our thoughtful designs combined with chrome, epoxy or germ-shield® coatings support infection control and efficient cleaning by preventing bacteria growth and reducing maintenance costs.



## CONVENIENCE & SAFE USE

Anti-ligature products are specifically designed for end-users who may be at risk of self-harm. Features include vandal resistant and hidden wall fixing options. The products are also designed to be visually appealing to help create a homely environment.



## INFECTION CONTROL

Our products range from touch free sensor to Bluetooth to fully integrated water management systems and automated TMV monitoring systems offering hygiene modes for auto-flushing, in-situ disinfection, self-draining spouts and water flow monitoring.



## WATER SAVING

Designed to reduce water and energy we offer 4, 5 and 6 star WELS rated self-closing and sensor activated tapware and sanitaryware.

# DESIGN & MANUFACTURING

Our skilled R&D team is responsible for the design of our Galvin Specialised® range. We are able to guarantee the quality of all our products because we manufacture, assemble, and test many products here in WA. We have extensive casting and after cast services, state-of-the-art machining services, and an advanced testing laboratory on site. We pride ourselves on being the market leaders in innovative solutions for niche markets.

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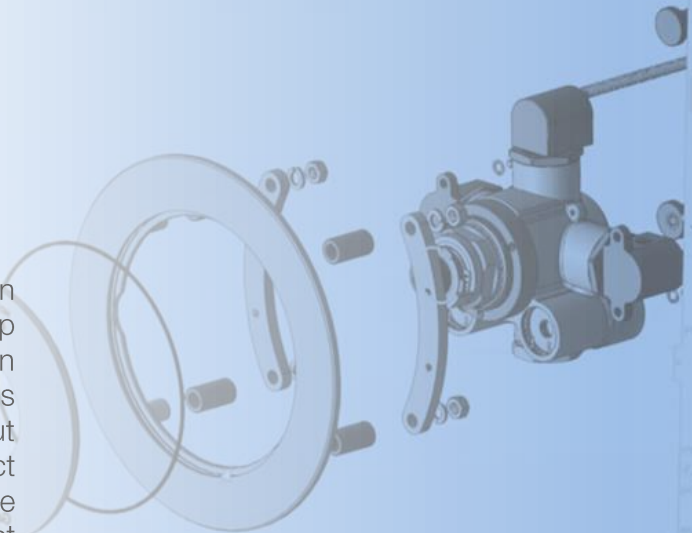
"Sanwell has a long-standing relationship with Galvin Engineering, and we have been installing its range of specialised products in multiple marque projects throughout Western Australia such as Optus Stadium. Optus Stadium provided Sanwell with the unique opportunity to work with the engineering team at Galvin Engineering by assisting in the development of water-efficient flushing systems throughout the venue. Galvin Engineering product lines are well designed, robust and stand the test of time. Their product knowledge, sales and aftermarket service are exceptional, and these are the reasons why Sanwell place our trust in Galvin Engineering for our projects."

**- Brendan Long**  
General Manager,  
Sanwell Plumbing

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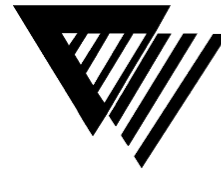
"For over two decades, Hydraulic Design Australia has had a long-standing relationship with Galvin Engineering and has been specifying their range of specialised products in multiple marquee projects throughout Western Australia. Galvin Specialised product lines are well designed, robust and stand the test of time. The entire team's product knowledge, sales and aftermarket service are exceptional, and these are the reasons why we will continue to place our trust in Galvin Engineering for our projects."

**- Salvatore Pullella**  
Hydraulic Consultant,  
Hydraulics Design Australia





# OUR DISTRIBUTORS:



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# WE PROUDLY DISTRIBUTE

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United Kingdom



Switzerland



Germany

# FLAGSHIP PROJECTS



Tweed Valley Hospital (NSW)



The Royal Melbourne Hospital (VIC)



Robina Hospital Crisis Stabilisation Unit (QLD)



Orygen Youth Health (VIC)



Hillmorton Mental Health Hospital (NZ)



Institute of Mental Health (Singapore)



# FLAGSHIP PROJECTS



Dillwynia Correctional  
Centre (NSW)



Optus Stadium (WA)



Grey Base Hospital (NZ)



Lady Cilento Hospital (QLD)



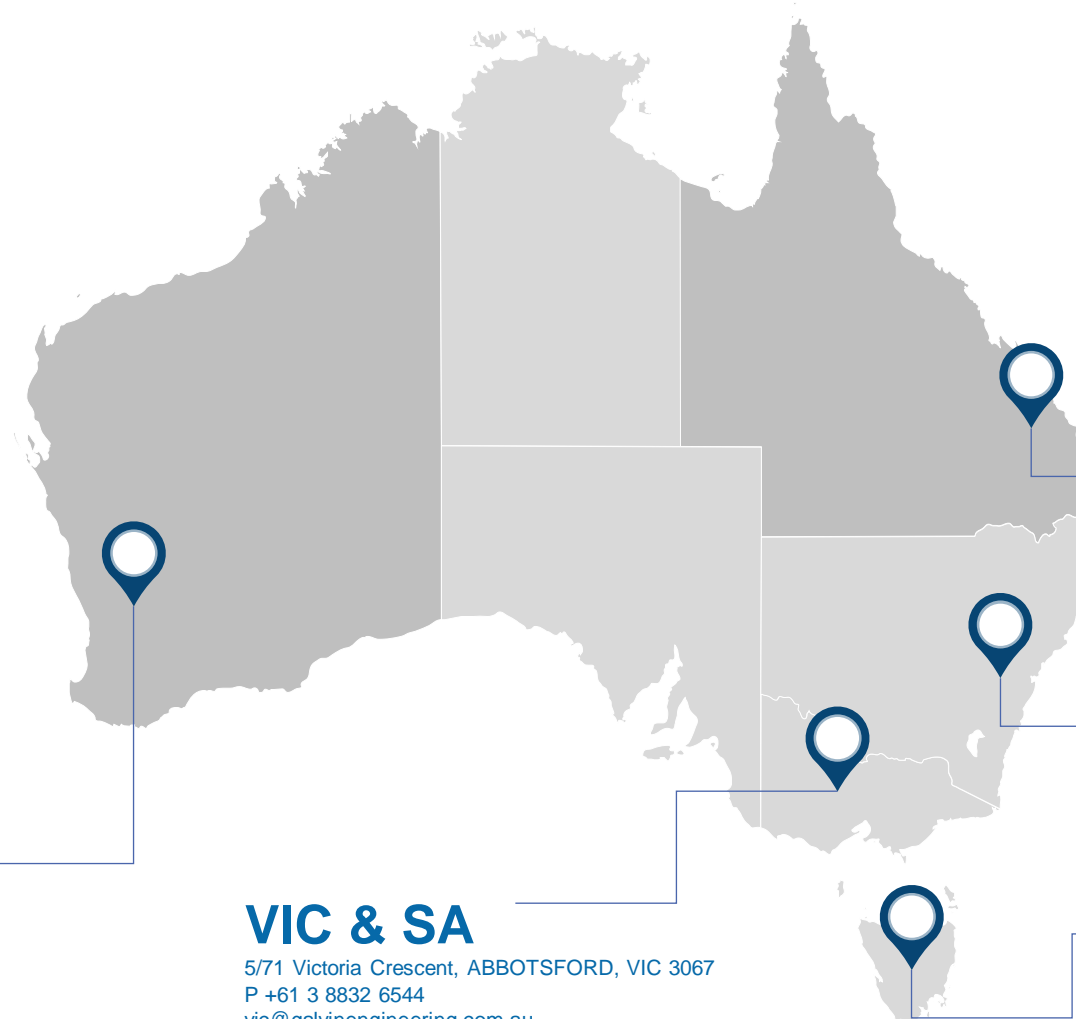
Warrnambool Prevention and  
Recovery Centre PARC (VIC)



Elevation Secondary  
College (VIC)

# OUR AUSTRALIAN OFFICES

Our warehouses across Australia carry large stocks ready to ship immediately enabling efficient and unfettered delivery of products to any project location around Australia. Our sales teams are positioned throughout the country to allow for expert local support and first-class service.



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